

# Mayor & Council Work Session June 21, 2022 at 3:00 P.M.



# <u>Agenda</u>

**1.Third Quarter Financial Report 2.Business Recruiter Presentation 3.Branding Presentation 4.SAFEbuilt Building Inspection Services Presentation** 5. Proposed Townhouse Ordinance 6.Renovation Plans for Joe Brannen Hall, City Hall, and **Employee Clinic** 7. Subdivision Incentive Program Amendment



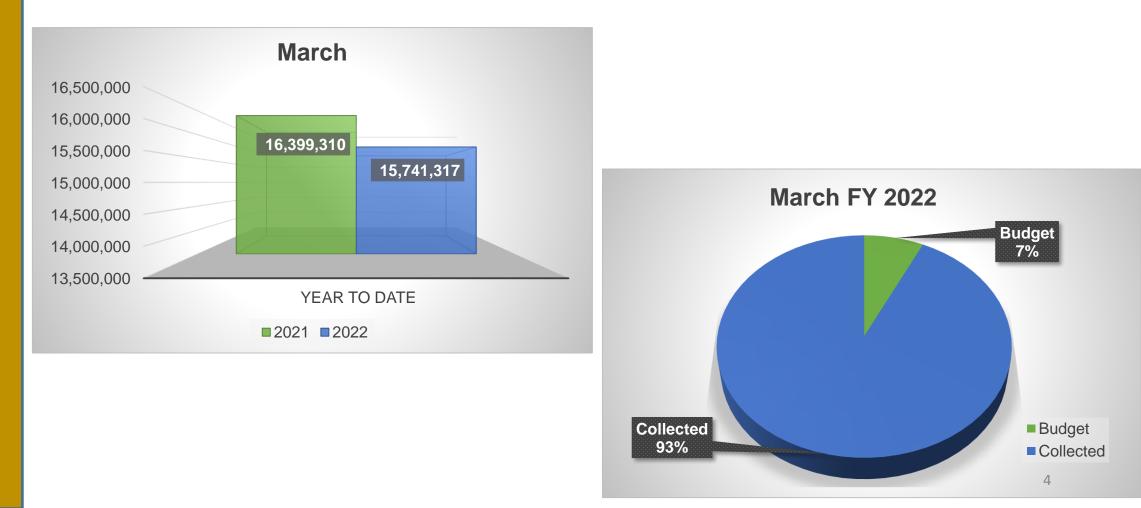
# **Third Quarter Financial Report**



# FY2022 Third Quarter Financial Report

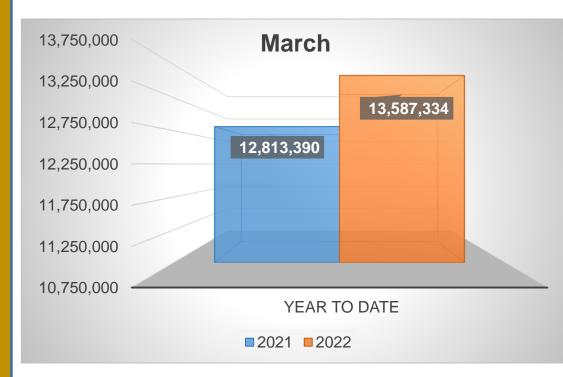
June 30, 2022 Work Session

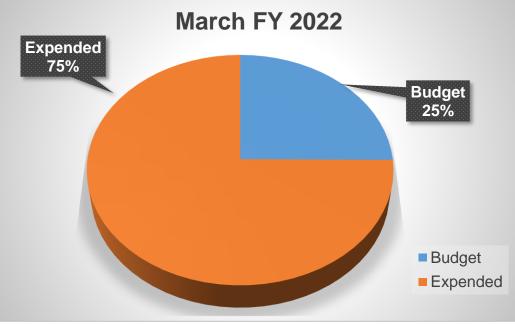
### General Fund – Revenues





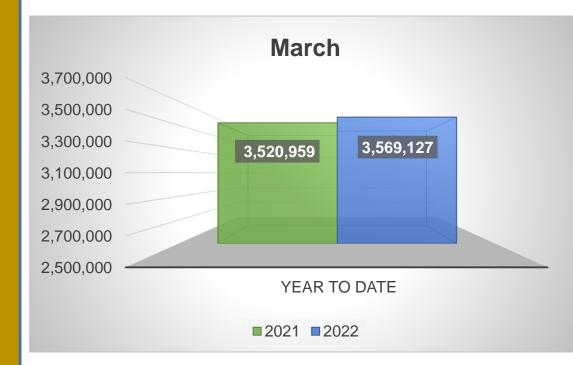
# **General Fund - Expenditures**

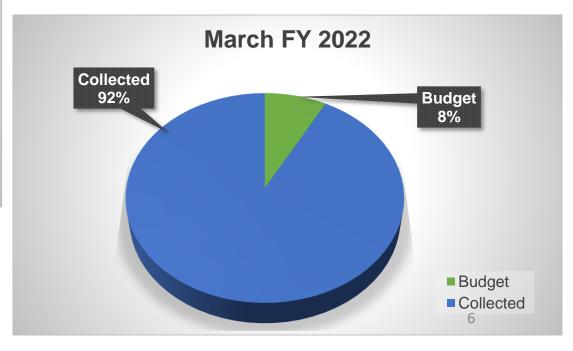






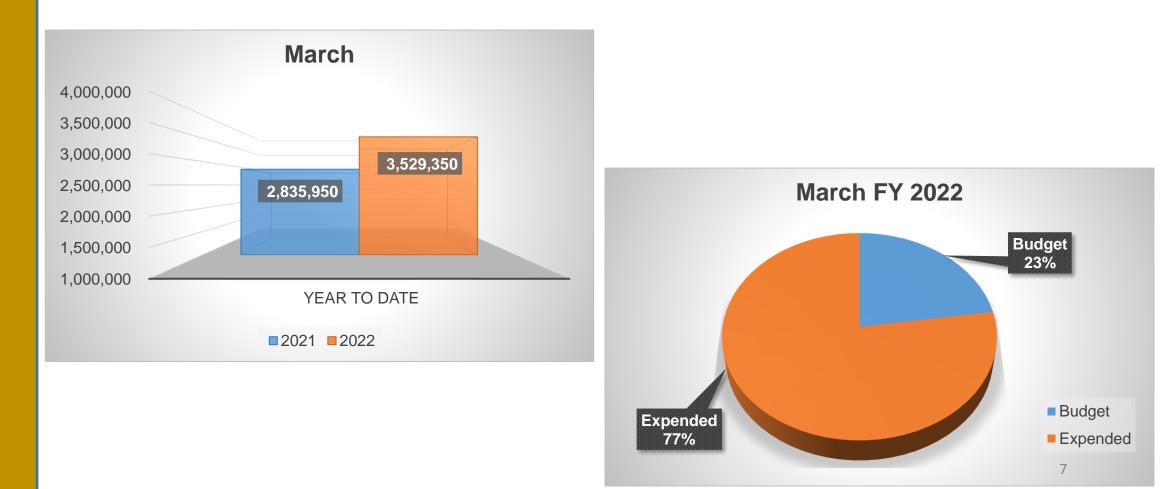
# Statesboro Fire Service Fund – Revenues





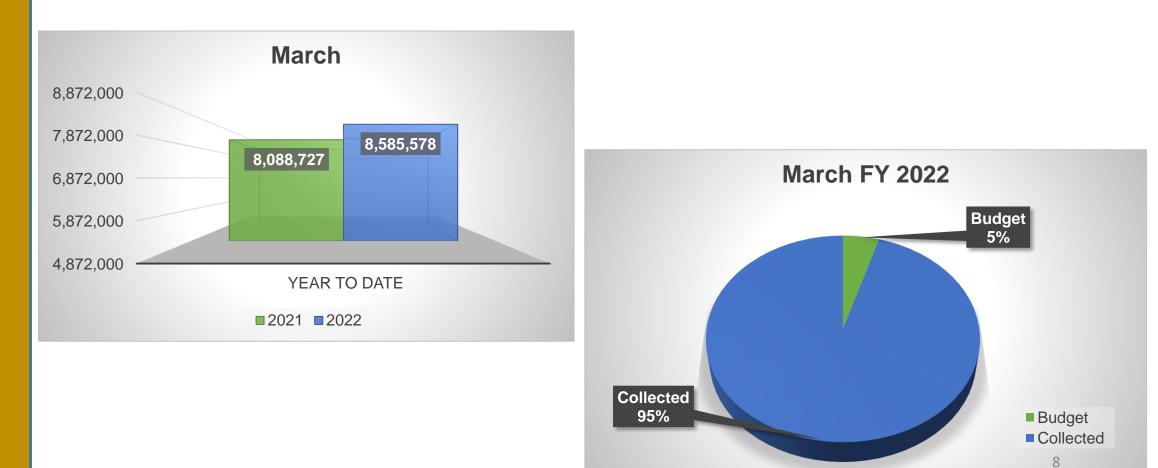


# Statesboro Fire Service Fund – Expenditures



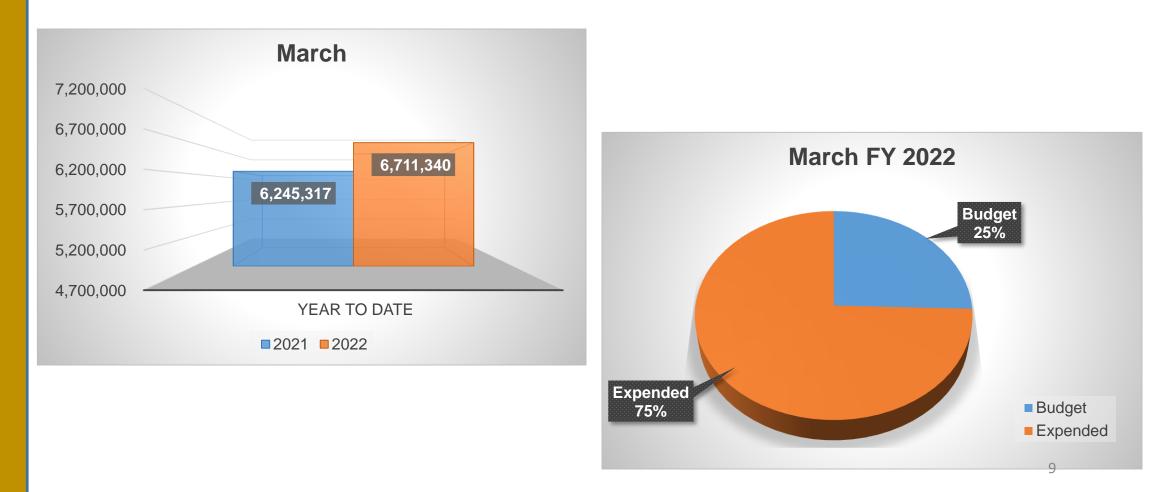


# Water and Sewer Fund - Revenues



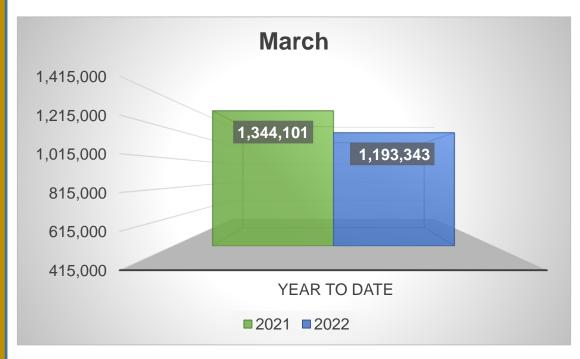


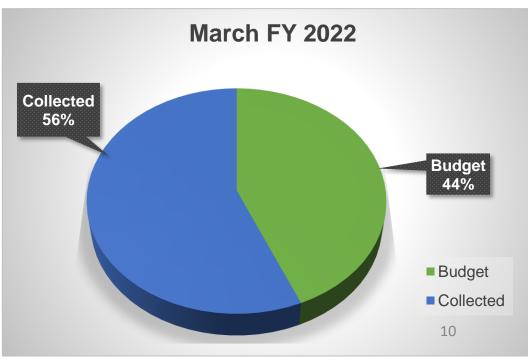
# Water and Sewer Fund - Expenditures





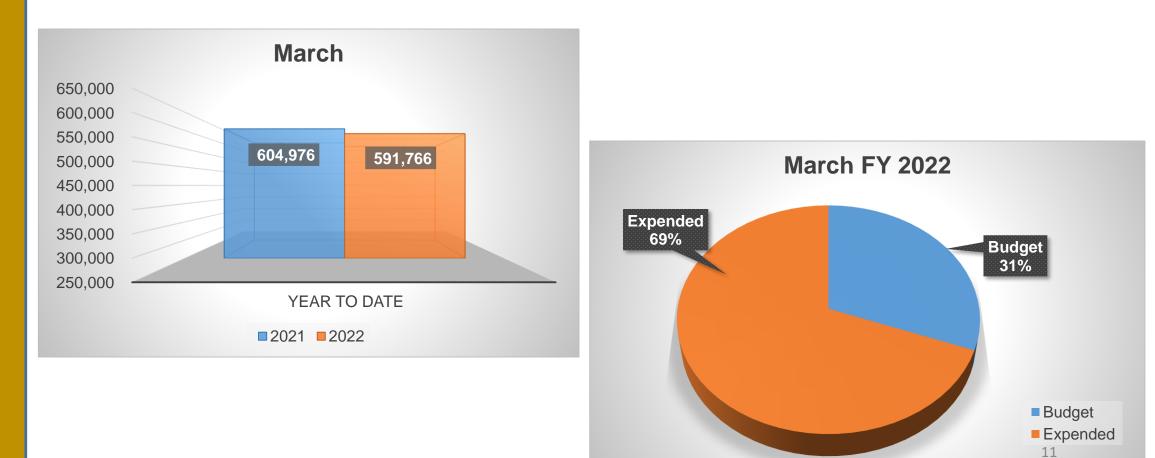
### **Stormwater Fund - Revenues**





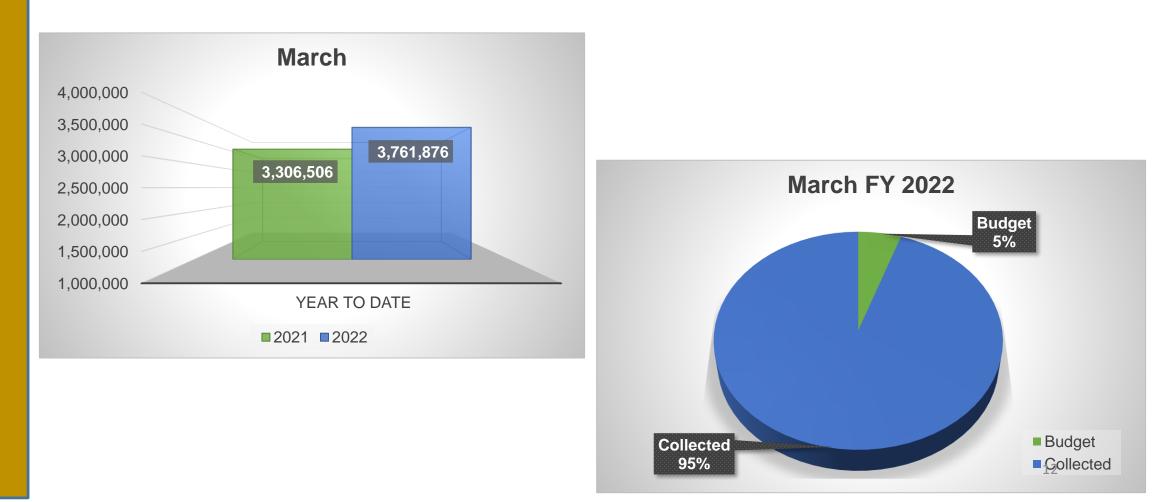


### **Stormwater Fund - Expenditures**



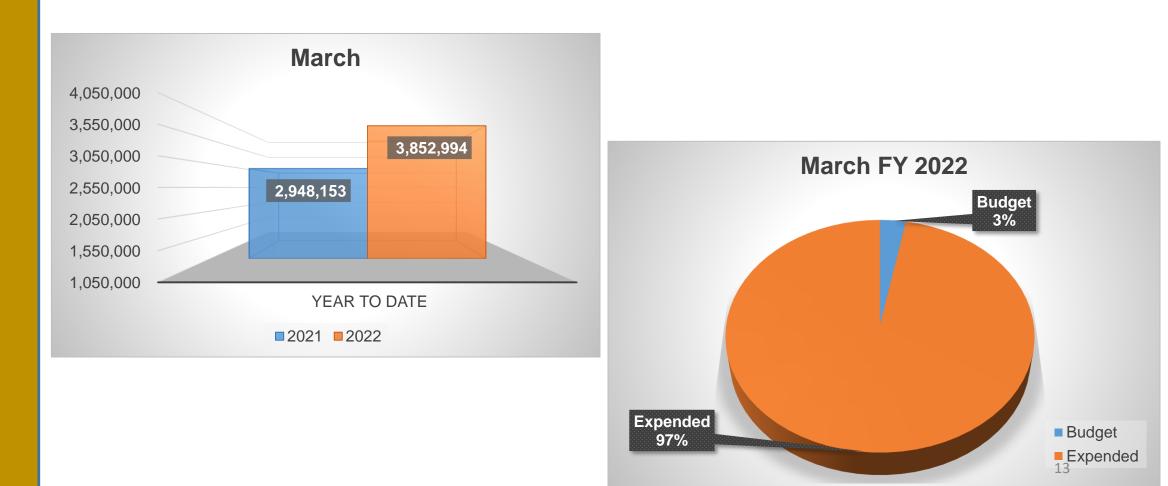


# Natural Gas Fund – Revenues



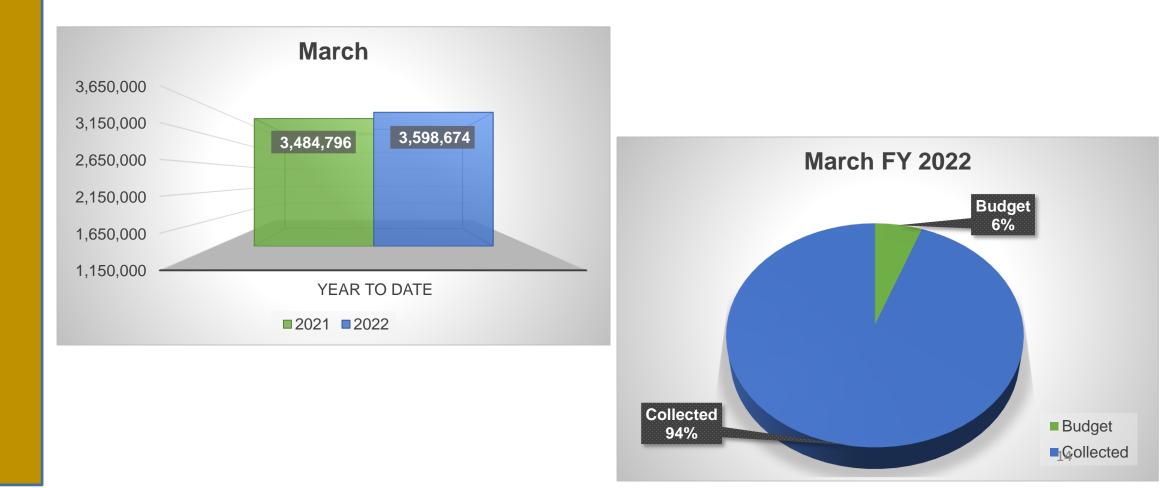


# Natural Gas Fund – Expenditures



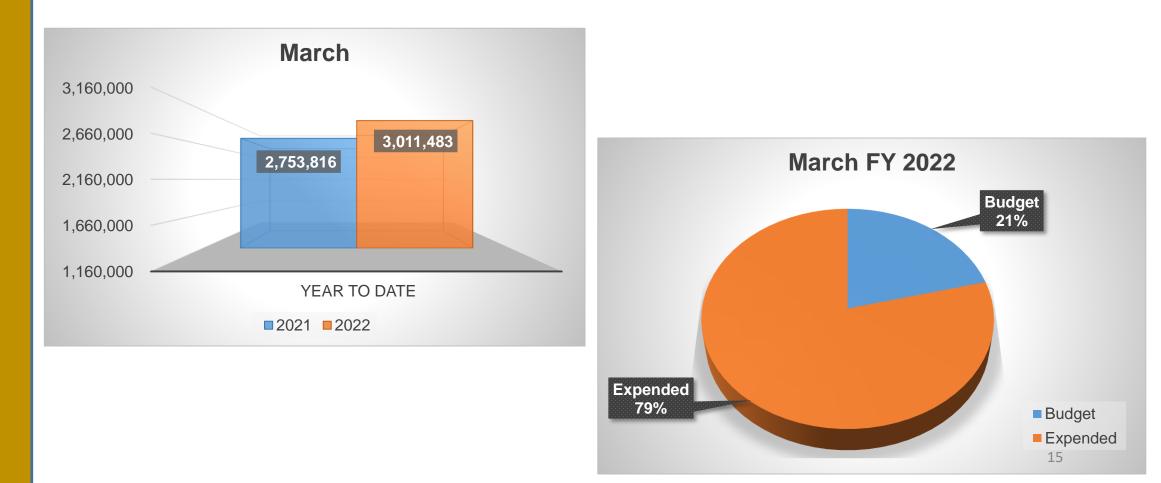


# Solid Waste Collection Fund - Revenues



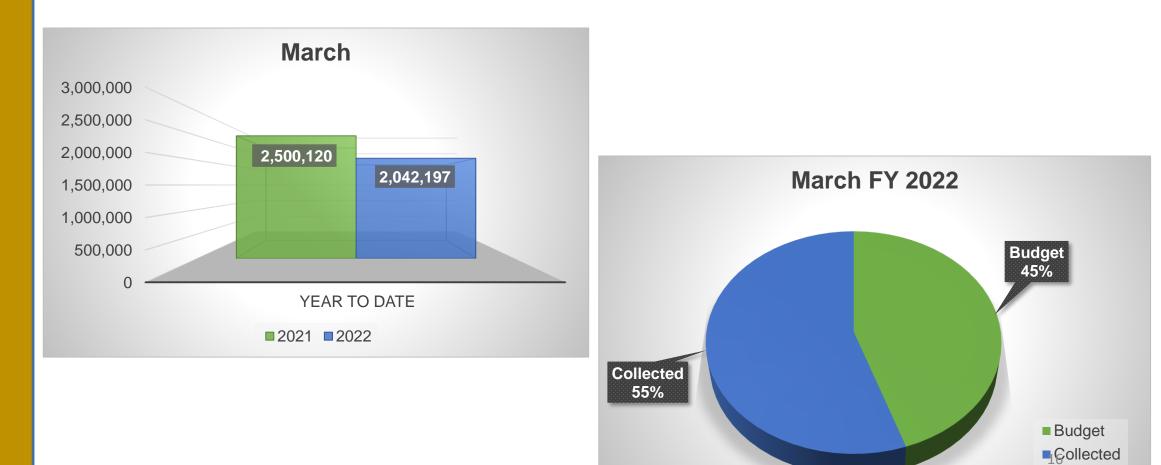


# Solid Waste Collection Fund - Expenditures



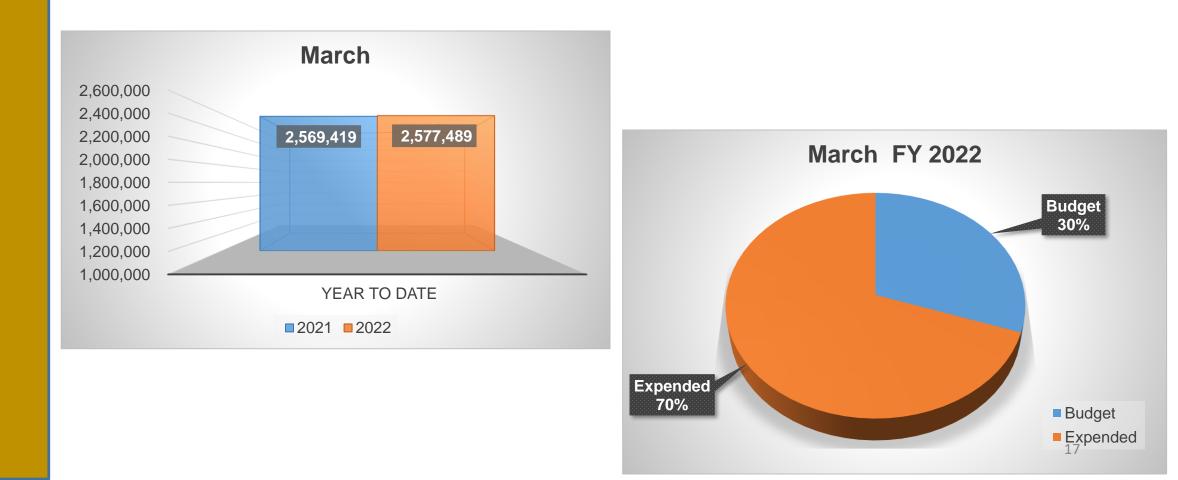


# Solid Waste Disposal Fund - Revenues

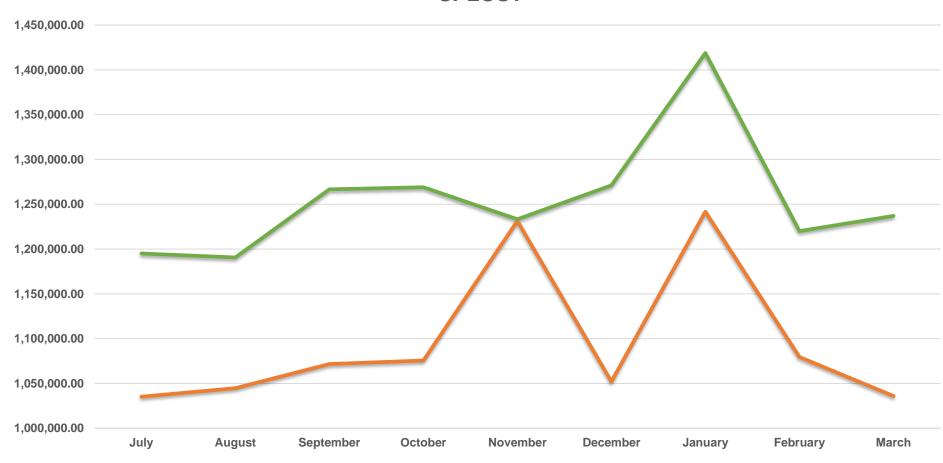




# Solid Waste Disposal Fund – Expenditures





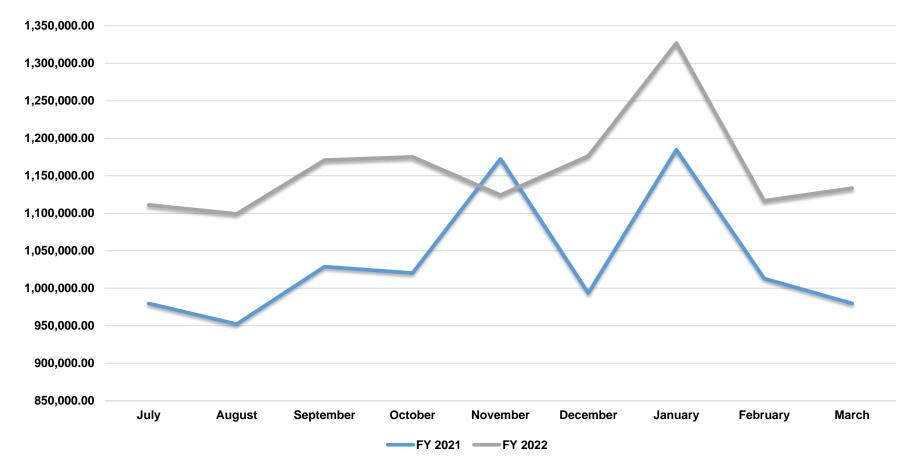


SPLOST

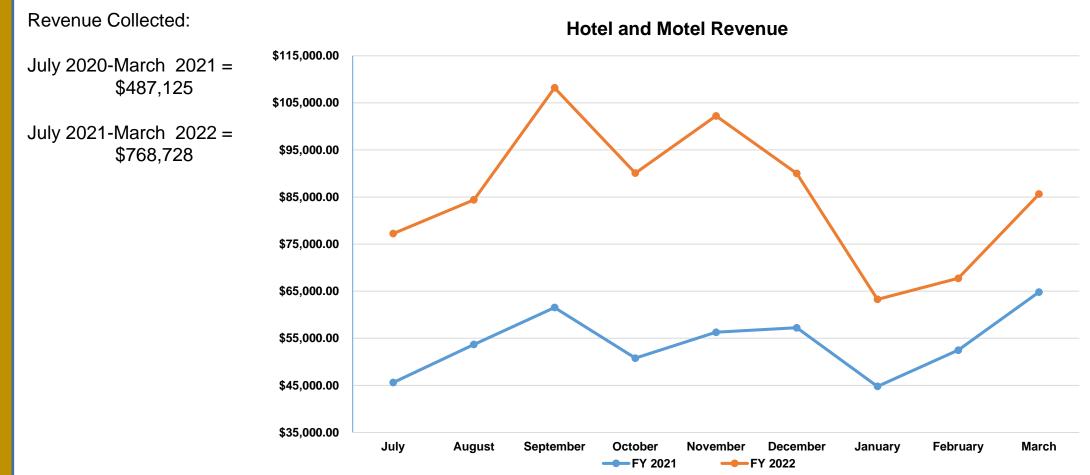
Distribution FY 2021 — Distribution FY2022













# Questions?



# Statesboro Small Business Recruiter



# Statesboro Small Business Recruiter

- Small Business Recruiter was proposed in March 2020;
- Pandemic interrupted any further action on the recommendation to the City Council for 2 years;
- Purpose of the position is to recruit new small businesses to the Statesboro market and retain existing business;
- Be aware of building inventory and specifications to match location with business needs;
- Be aware of the important business analytics that impact small business decisions to locate to a community, i.e. traffic count;
- Attend annual marketing shows in Atlanta and Las Vegas;



# Statesboro Small Business Recruiter

- Can be a City Employee;
- City can contract with an outside source to recruit;
- Business Innovation Group from Georgia Southern University has submitted a proposal;
- Proposal was in 6/7/2022 FYI Packet;
- Dominique Halaby, Associate Provost for Innovation and Commercialization, is here to present the proposal.



# Questions?



# NORTH STAR +Statesboro, GA June 21, 2022

# Branding Can Support Statesboro's Goals

Diversify our economy & attract higher wage jobs and investment Professionalize our presentation to convey the value of city services

Coalesce our residents around future goals Attract new residents, talent and visitors

27

# A logo and a slogan won't solve much.

# A logo and a slogan won't solve much.

# A positioning strategy for Statesboro will.



The Statesboro opportunity: Becoming the quality of life hub in the booming Coastal South.

# We're Passionate About Smaller Municipality Branding















31

#### The Statesboro North Star Team



Anita Carter Director of Creative Services



Taylor Mende Community Development Manager



Research Director



Becky Swann Art Director



Sam Preston Director of Project Management



Tyler Holder Director of Strategic Communications



Patrick Golden Executive Creative Director



Amy Richardson Account Manager



Will Ketchum President



Sydney Gorak PR/Social Media Coordinator



Mark Stevens Digital Marketing Lead



Don McEachern Founder & CEO



Renee Summers Media Director



Ed Barlow Director of Strategic Planning



Leslie Johnson Accounting +Finance Director

A Balanced Approach to Municipal Branding

Resident engagement, education & research to uncover your DNA

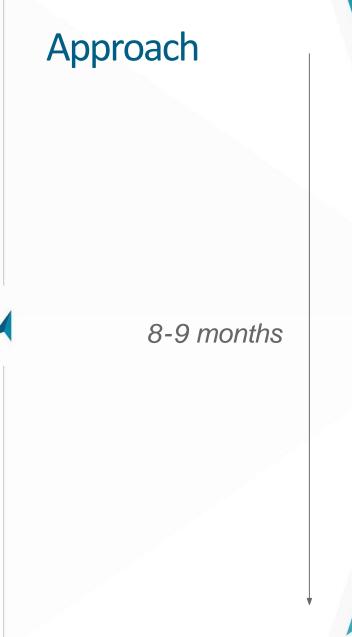
**Proven** process to drive . stakeholder consensus

**Unique** creative & activation solutions for every community

# Engaging. Listening. Learning.

Determining The Statesboro Story That Is <u>Authentic</u>, <u>Distinct</u> & <u>Ownable</u>







#### Stakeholder & Community Education

• Engaging your public and your stakeholders

#### Insight Gathering & Research

- Not just "who" and "what," "why?" and "how?"
- Brand barometer (Net Promoter Score) pre & post

#### **DNA&StrategyFormation**

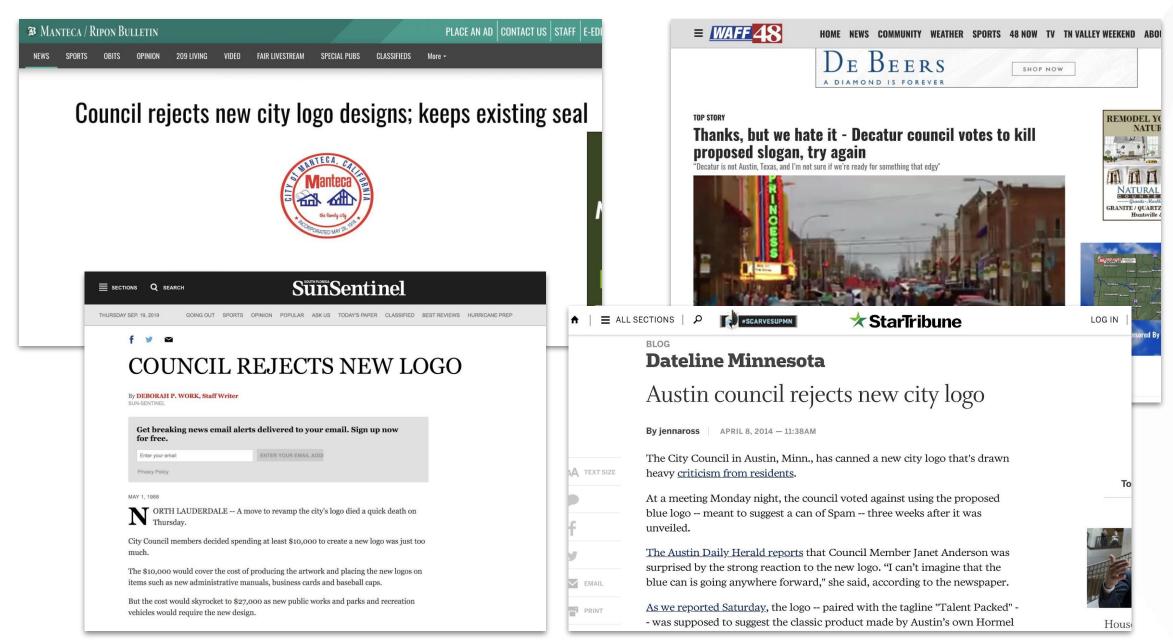
- Crystalizing what you alone own
- Distinct, authentic & ownable

#### Brand Identity & Message Development

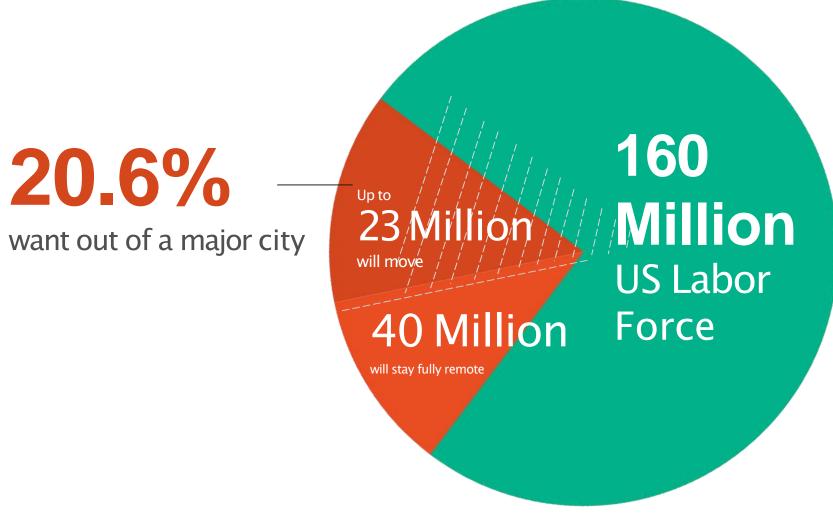
 Socializing and consensus building (including electeds)

#### Brand Action Ideas & Rollout

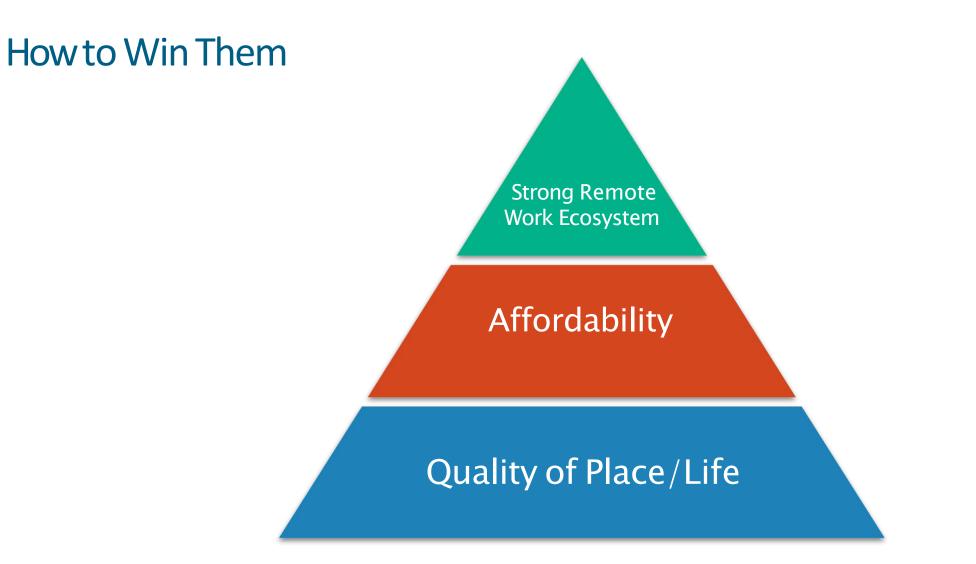
- Real, 3D Brand action and activation
- Brand Ambassadors
- Step-by-step rollout guidance



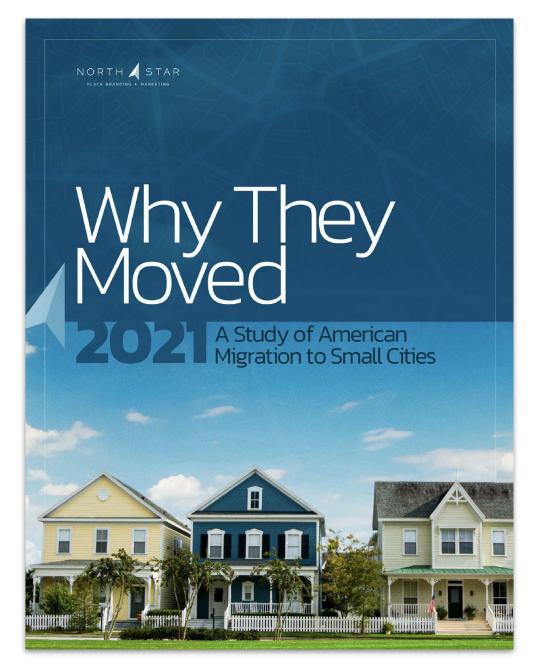
## Workers Are Rethinking Things



Source: Gallup; University of Toronto School of Cities; Upwork



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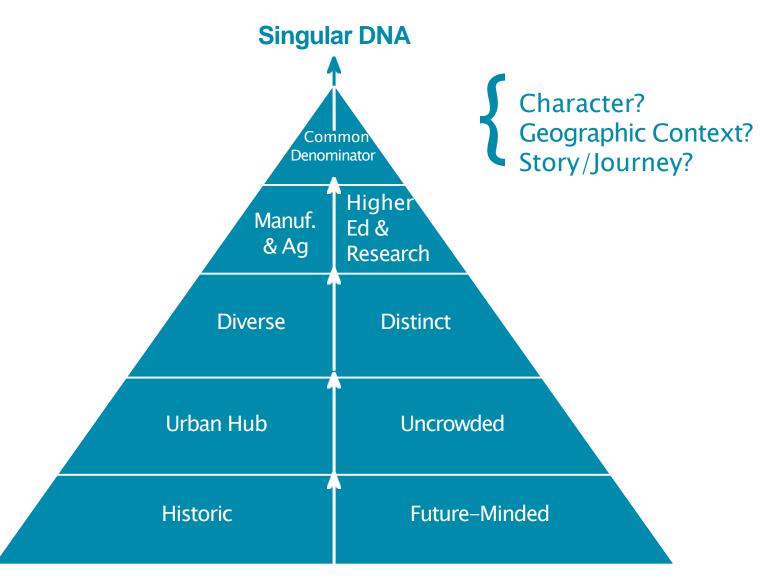


People Are Searching For:

- The right place to live, because they'll find a job there or can work remotely from anywhere [46%]
- A balance between the right place to live and the right job [42%]
- The right job, wherever it is [12%]



### Statesboro: A Confluence of Distinct Traits



### Core Asset: Livability & Access

### *"IMPROVE YOUR STATE OF THINGS"*

- You want the Coastal South, but not the congestion, traffic and the expense
- Statesboro gives you livability, opportunity, enrichment and ACCESS
  - Downtown, parks, beauty, more house for your money
  - Career advancement opportunities and the perfect setting to raise a family
  - The energy and vibrant culture of a college town
  - All connected by the Blue Mile









## Core Asset: Ambition, Aspiration & Exchange

### *"GET AFTER IT"*

- As a South Georgia regional hub, Statesboro is alive with ambition and invites you to bring your ambitions, whether personal or business or your quest for fun
- Idea and commercial exchange:
  - R2 institution serving fields such as science, engineering, computer technology
  - Blue chip companies like Briggs & Stratton, Great Dane, Aspen Aerogels, Walmart DC
  - All connected by the Blue Mile



# How It's Worked for Others

Quincy, Illinois Population 39,000











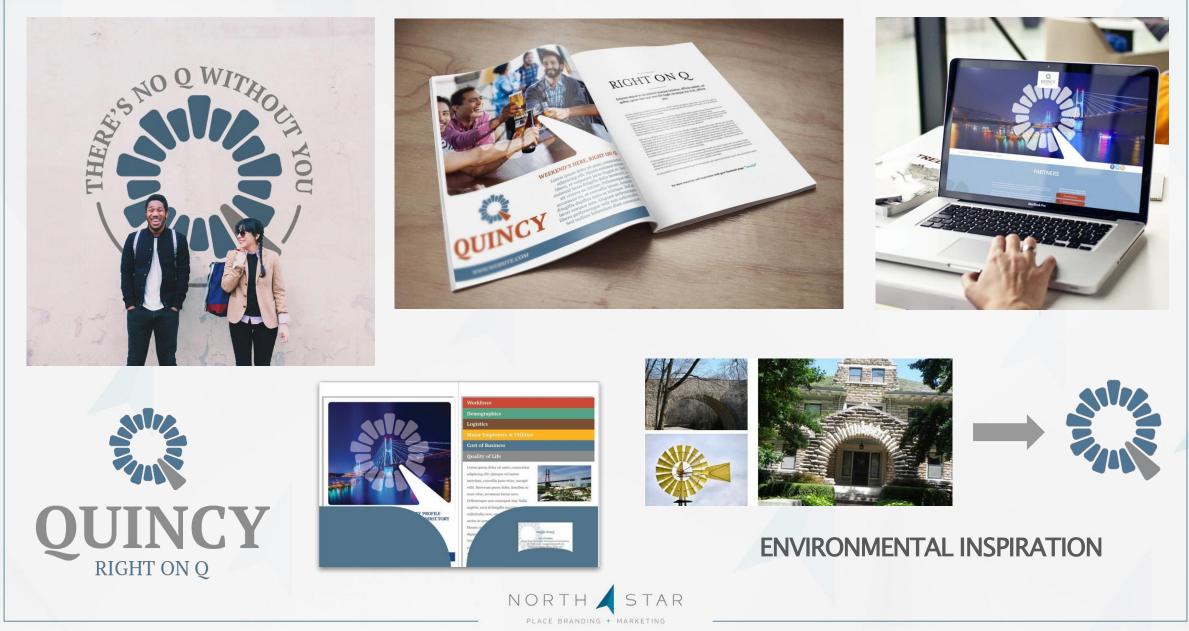




**Core City Brand** 

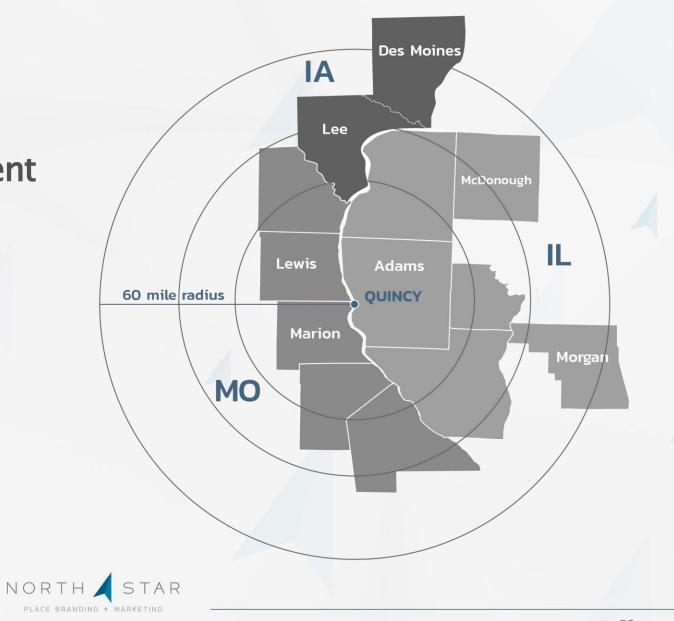
Resident +Talent Attraction Campaign





## Where to Fish?

- High enough unemployment
- Adequate population
- Proximity/familiarity









#### Help Quincy Grow & Win A \$250 Gift Card.

Submit the name and contact information of friends & family. If one of them moves to Quincy you'll receive a \$250 gift card to use at the local Quincy restaurant of your choice. Plus, you'll be entered to win a drawing for the same prize just for submitting names!

ed QUINCY

Submit your names today at QuincysCalling.com

\* Legal disclaimer as needed.



## Earn More. Enjoy More.

Great Jobs at QuincysCalling.com



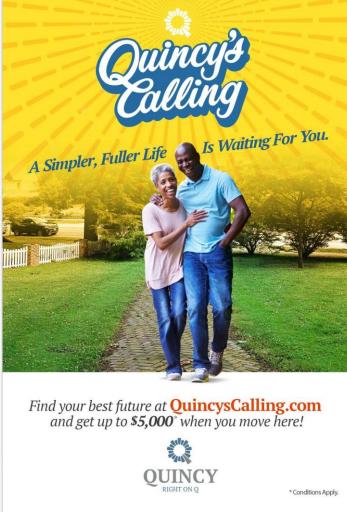


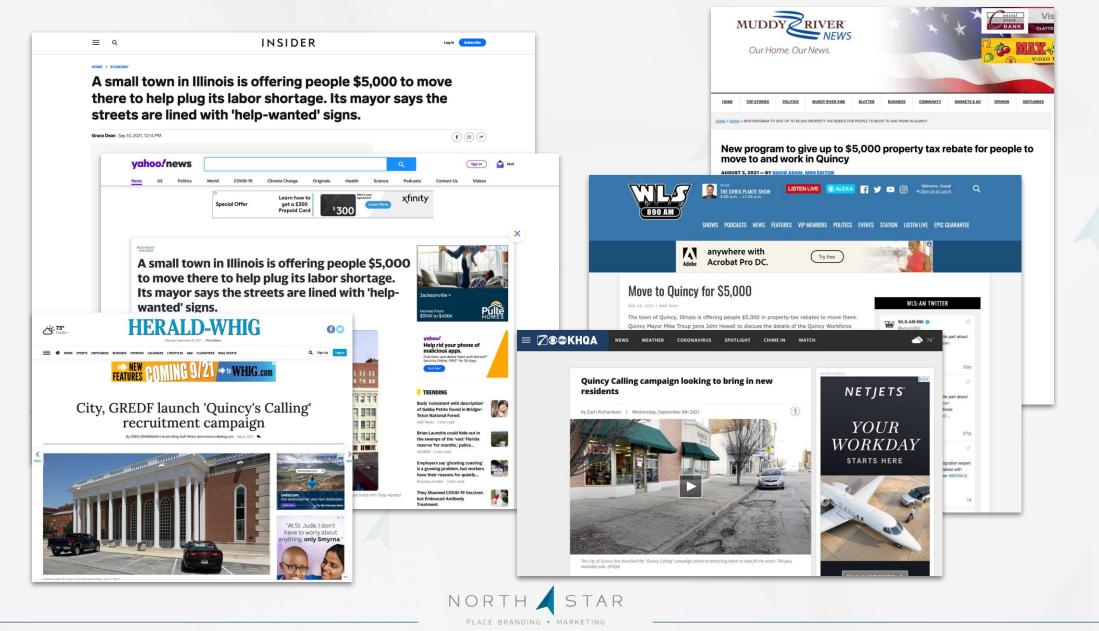






PLACE BRANDING + MARKETING





# Fayetteville, North Carolina





and new energy,

#### Target Audience:

Frame of Reference:

Point of Difference:

is where America's most highly trained professionals and most devoted neighbors always go further for you,

For those interested in a southern location with a global perspective

Fayetteville and Cumberland County, at the heart of the Carolinas

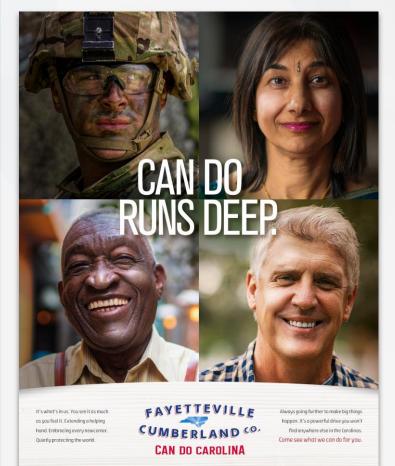
and home to the world's largest U.S. military installation,

Benefit:

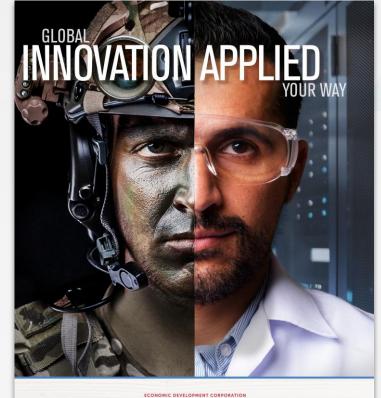
encouraging, enabling and advancing your goals and dreams.







CanDoCarolina.nc.us 🕜 💟 💶 🗿 🛅





FAYETTEVILLE CUMBERLANDCO. CANDO CAROLINA





More than landing planes, paratroopers, and top military talent Fayetteville and Cumberiand County is the perfect landing pad for global businesses. Ingrained innovation, technological resources, and a global culture create a direct connection between your business and the world. Discover what your business can do here.



www.fayedc.com 😗 🙄 🛅



# Marshall, Minnesota





Target Audience:

Frame of Reference:

Point of Difference:

Benefit:

For those who value seeing their horizon and helping shape it,

Marshall - home to Southwest Minnesota State University and homegrown global brands,

is the community that cultivates the best in us

with an energy and optimism that make a difference for your family.















City of Marshall - 344 West Main St. - Marsh









## Setting the Stage for More Cohesion





## Columbus, IN









city engineer



## The Experience to Help Statesboro Succeed

3**((**MA

City-County Communications & Marketing Association City Brand of the Year 2016 & 2019

# ΙϾΜΔ

INTERNATIONAL CITY/COUNTY MANAGEMENT ASSOCIATION



# Questions?

# Thank you, Statesboro!



### PROPOSED PROFESSIONAL SERVICES AGREEMENT BETWEEN

### CITY OF STATESBORO AND SAFEbuilt Georgia, LLC



#### I. BACKGROUND

- The Department of Planning and Development is responsible for building inspection services, plan review and interpretation of the State Building Code.
- These functions have been carried out by the City's Building Official and Building Inspector respectively. Recently, both positions have been vacated.
- Although the City has aggressively advertised to fill said positions, it has been unsuccessful to date. (One of the employees who resigned has been filling in since he is still with the City but in another department.)
- Therefore, it was necessary to explore other options.



### II. THE SAFEbuilt OPTION

- A. Contact was made with SAFEbuilt, a company started in 1992 for the express purpose of providing inspection services to communities. It is headquartered in Alpharetta, GA. Subsequent to discussions, a proposal was received which is before you for your consideration.
- B. FYI, I have had personal experience working with SAFEbuilt during my previous employment with the City of Milton, GA. In addition to Milton, the company supplies similar services to the cities of: Auburn, Danielsville, Garden City, Grovetown, Lilburn, Sandy Springs as well as Macon-Bibb and Twiggs counties.



### II. THE SAFEbuilt OPTION (Continued)

#### C. <u>Highlights of Services Provided</u>

- Inspections can be scheduled up to 4:00 p.m. the previous day;
- All on-site inspections will be made within 24 hours;
- All inspections are on an "as-need" basis;
- Transportation time is not included in the hourly rate;
- When an inspector is on vacation or sick, a back-up inspector is provided;
- All inspectors have their required State Building Certifications;
- Plan reviews are performed off-site and turnaround time is approximately one week unless it is a very large project like Publix;
- This firm provides its own permitting software at no cost to its clients.



### III. FINANCIAL ADVANTAGES TO SAFEbuilt

- A. The City will not need two employees. Current cost for these employees (salaries plus benefits) totals \$161,460.
- B. Additionally, the City was prepared to enter into a contract with another permitting software company for \$20,000 per year. SAFEbuilt's software will be provided **at no** cost.
- C. The request for consideration is for a contract for inspection services and plan review, not to exceed \$100,000 annually, (conservative estimate).



## Questions?



### **PROPOSED AMENDMENT TO THE ZONING ORDINANCE**

TO ESTABLISH A NEW R-2 TOWNHOUSE RESIDENTIAL ZONING DISTRICT AND TOWNHOUSE DWELLING STANDARDS; AND,

INCLUDE SAID TOWNHOUSE STANDARDS WITHIN THE PLANNED UNIT DEVELOPMENT (PUD) ZONING DISTRICT



### I. NEED FOR PROPOSED CHANGES

- Due to changes in the marketplace including the recent announcements of new industries being located along the I-16 Corridor, Statesboro has been "discovered";
- The City offers water and sewer infrastructure which allows for smaller lots than the surrounding counties which require a minimum of 24,000 sq. feet per lot to accommodate a well and septic system;
- Hence Statesboro is able to allow for the development of townhouses which achieves maximum density/value for developers;



### I. NEED FOR PROPOSED CHANGES (Continued)

- The City does not have a townhouse ordinance in place. Therefore, most townhouse development is approved in the City via a PUD (Planned Unit Development) request. PUD's allow developers to set the standards for their respective developments. Rather, the City needs to take the lead and set these standards;
- Currently the City has knowledge of four potential Townhouse applications that are under review;
- Staff recommends that townhouse standards be established via a new R-2 residential zoning district and a new Article XXV-A. "Townhouse Dwelling Standards"; as well a requirement that all new PUDs proposing townhouse developments utilize the same standards as included in the above mentioned sections.



### II. HIGHLIGHTS OF PROPOSED R-2 ZONING DISTRICT AND ARTICLE XXV – A. "TOWNHOUSE DWELLING STANDARDS

#### A. <u>Allowed Uses</u>

- Townhouse Dwelling
- Single Family Dwelling
- Accessory Use
- B. Height Regulations
  - Principal structure: 35 ft.
- C. Dwelling Units Per Acre
  - No more than 12 dwelling units per acre.
- D. Open Space
  - At least 5% of the land area must be dedicated as open space.



II. HIGHLIGHTS OF PROPOSED R-2 ZONING DISTRICT AND ARTICLE XXV – A. "TOWNHOUSE DWELLING STANDARDS (Continued)

#### E. Internal Street Standards

- Sidewalks must be provided along both sides of the street.
- F. Landscaping Standards
  - Street trees shall be planted and maintained on both sides of every street and spaced no more than 50 feet apart.
  - All yards shall be landscaped.
- G. Building Standards
  - No more than three adjacent townhouse dwelling units shall have the same front façade designs.
  - Exterior and wall finish materials are limited to: painted or unpainted brick; stone, including unpainted natural stone; and, cement based artificial wood siding. Vinyl and composite materials may be used on window and treatments, but not exterior wall treatments.
- A. <u>Utilities</u>
  - Each dwelling of a townhouse unit shall be metered separately.



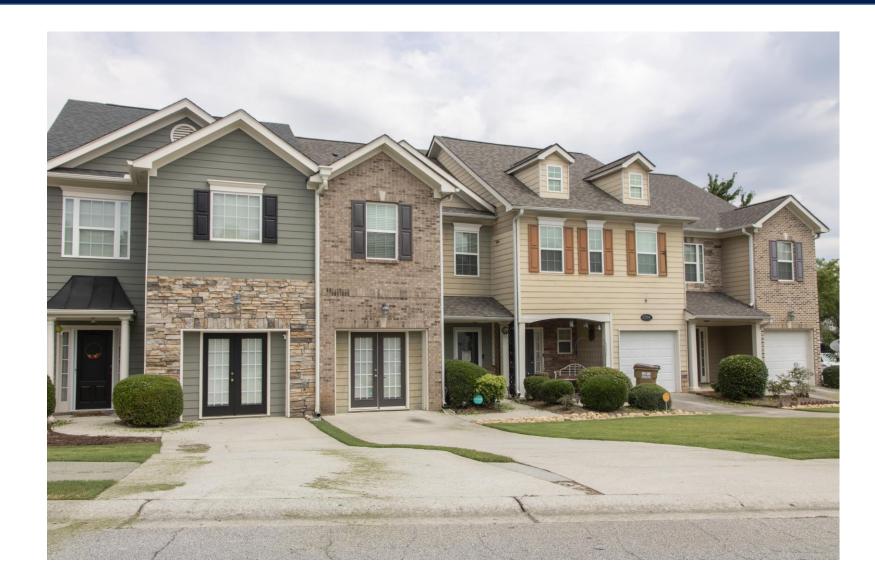
### **III. NEXT STEPS**

- A. Review at City Council Work Session June 21, 2022.
- B. Review with Recommendations at Planning Commission Meeting July 5, 2022.
- C. Review for consideration at City Council Meeting on July 19, 2022



# Examples of Townhouse Developments

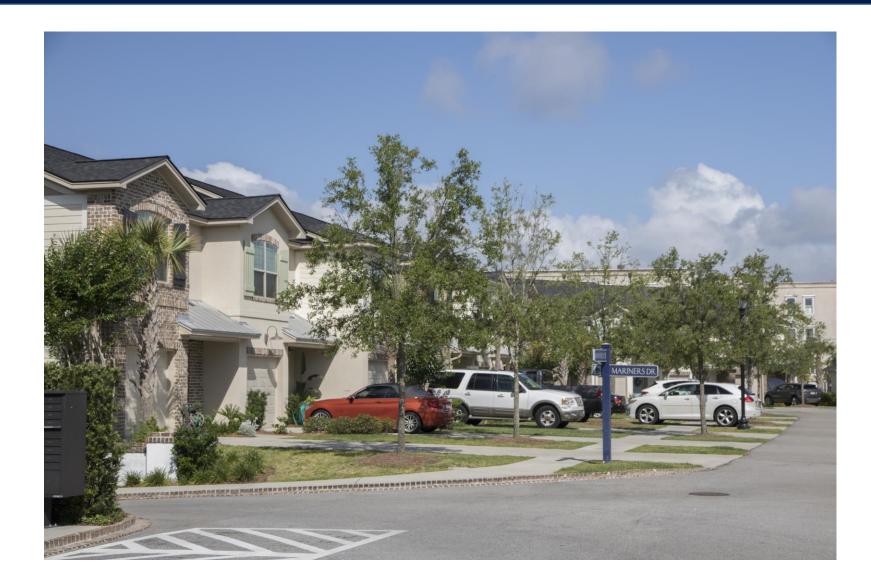






























## Questions?



# Renovation Plans for Joe Brannen Hall, City Hall, and Employee Clinic

# City of Statesboro | Brannen Hall Renovations

**DPR** Architecture



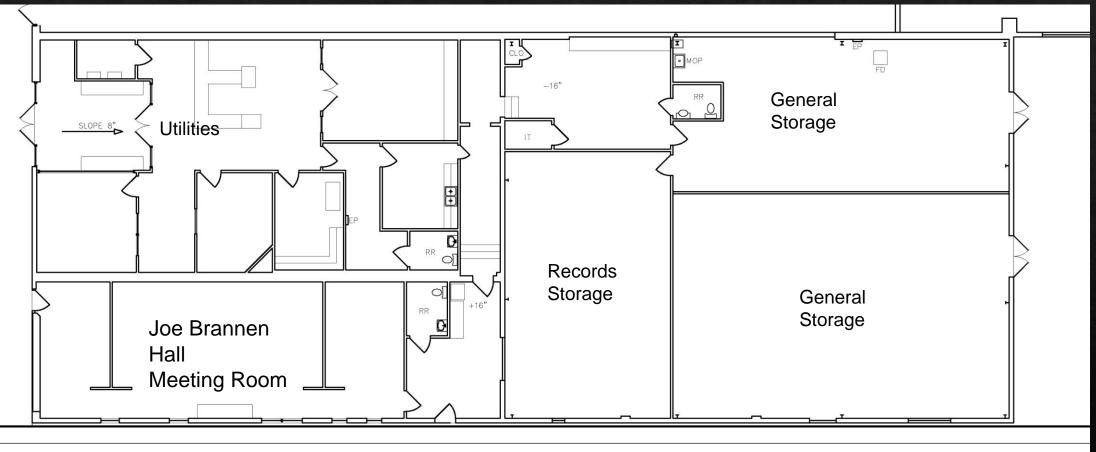
## SITE

58 A East Main St Statesboro, GA 30458

#### Projects Goals

- Renovate existing open, general storage space into usable space
- New Human Resources Offices
- New Utilities Department Offices
- ♦ New Health Clinic Space
- Averitt Center Kiln Room Improvements
- Records Storage Improvements
- Improve Exterior Appearance

### **EXISTING PLAN**



7,660 SF Total• Human Resources (1350 SFUtilities (3760 SF)• Storage (2550 SF)

### OVERALL PLAN



es (2,050 SF) Red

A Kiln Room (220 SF)

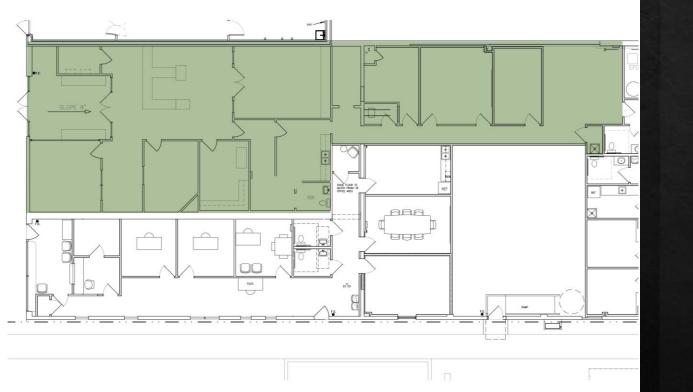


## HUMAN RESOURCES

#### ♦ 2,050 SF

- Includes 3 Offices (120 SF each) and Director's Office (215 SF).
- Also includes Lobby, Reception,
   Storage, Conference Room,
   Breakroom, Lactation Room, and
   Restrooms.



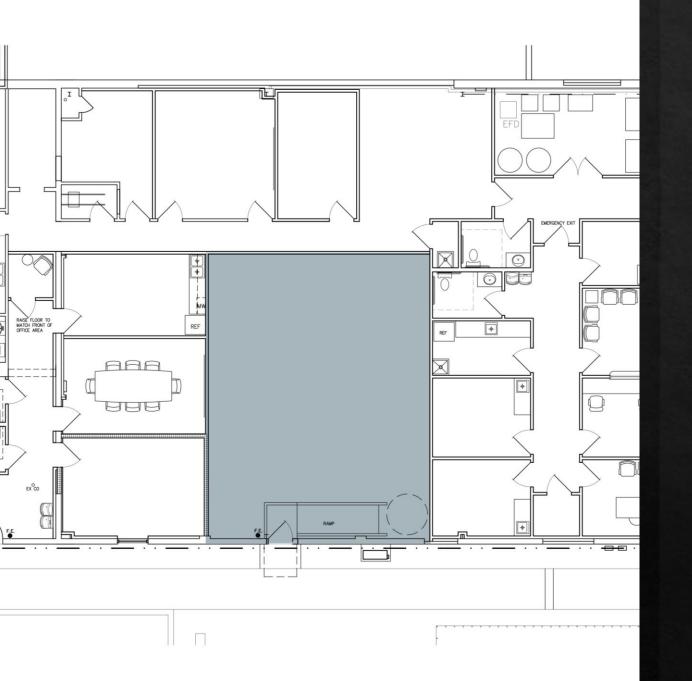


### UTILITIES

#### ♦ 3,260 SF

Includes 1 New Office, New
 Conference Room, Map Room, IT
 Closet, Storage, Mop Closet

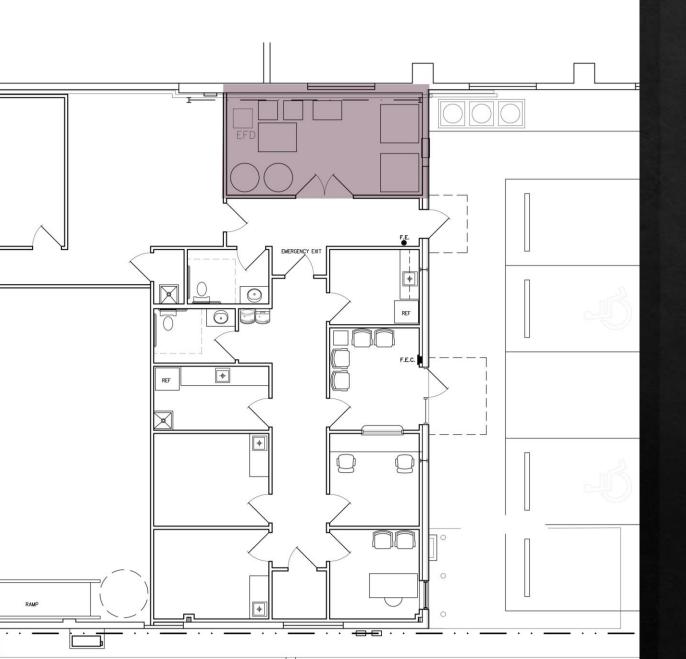




## **RECORDS STORAGE**

#### ♦ 950 SF





### AVERITT CENTER FOR THE ARTS KILN ROOM

#### ♦ 220 SF





## HEALTH CLINIC

#### ♦ 1175 SF

- Includes Office (90 SF each) and 2
   Exam Rooms (120 SF each).
- Also includes Lobby, Reception,
   Supply Closet, Lab, Breakroom,
   and a Restroom.



## METAL FAÇADE RENDERING



## BRICK FAÇADE ADD ALTERNATE RENDERINGS







#### BUDGET

5,600 SF Renovated Space Estimated Cost \$175/SF

Projected Budget \$980,000

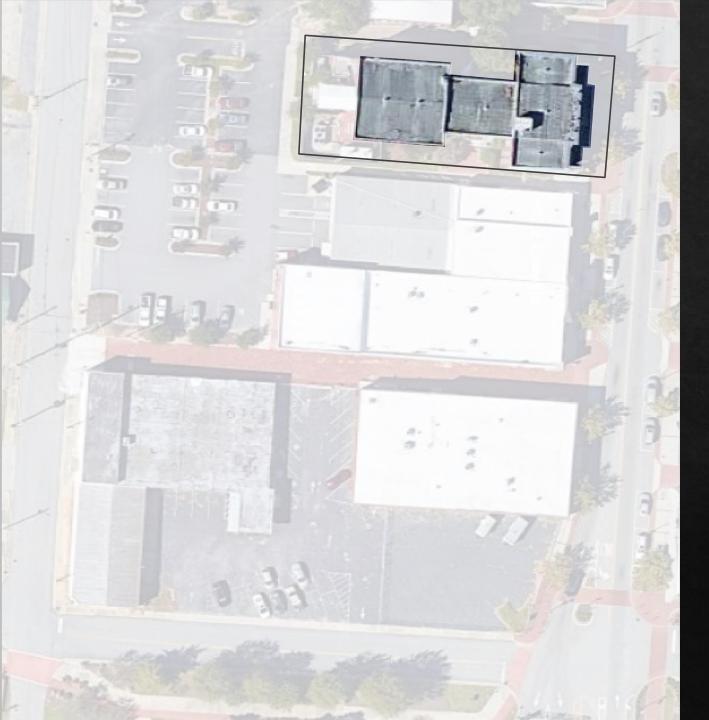
#### Brick façade Add \$30,000

#### TIMELINE

۲	Preliminary Design	Feb 2022
<b>&gt;</b>	Construction Documents	July 2022
<b>&gt;</b>	Bidding	Sept 2022
<u>چ</u>	Construction Contract	Oct 2022
\$	Construction Complete	May 2023

# City of Statesboro | City Hall Renovation

**DPR** Architecture

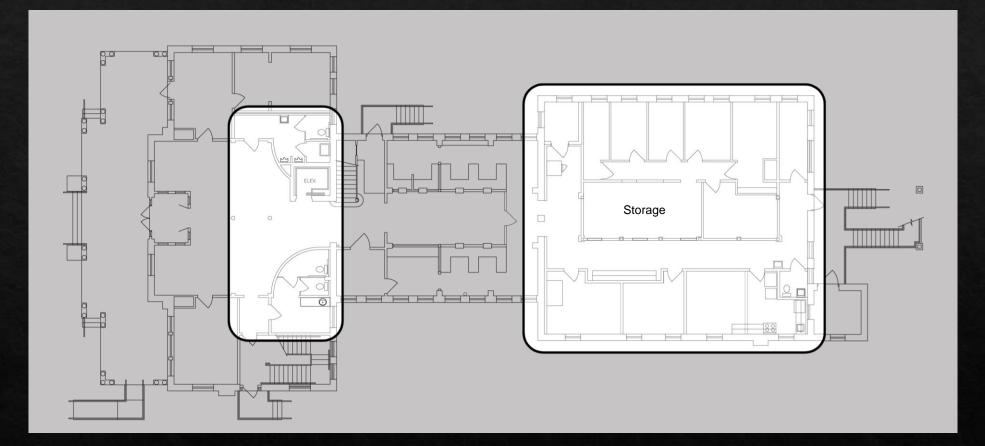


## SITE

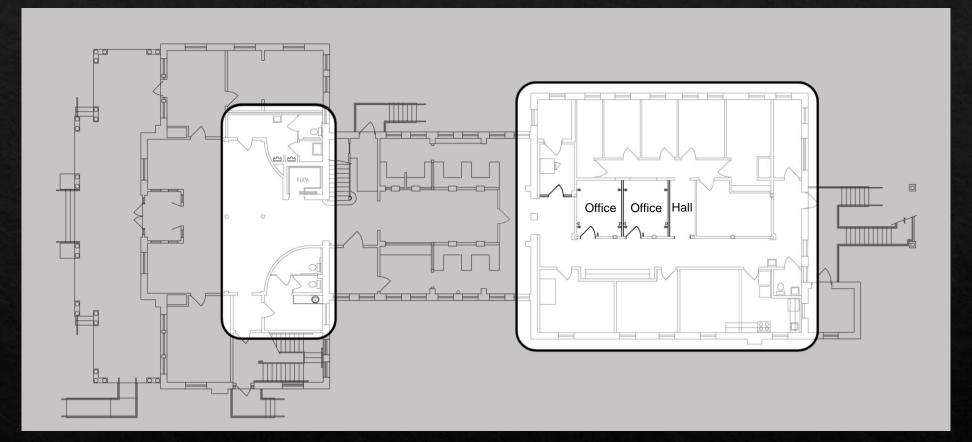
50 E Main St Statesboro, GA 30458

## **Projects Goals** - Increased Security - Address Life Safety Issues - Better Accessibility - ADA - Floor Plan Modifications to Improve Usable Office Space - Refresh Worn Restroom Finishes

### EXISTING PLAN – FIRST FLOOR



## PROPOSED PLAN – FIRST FLOOR

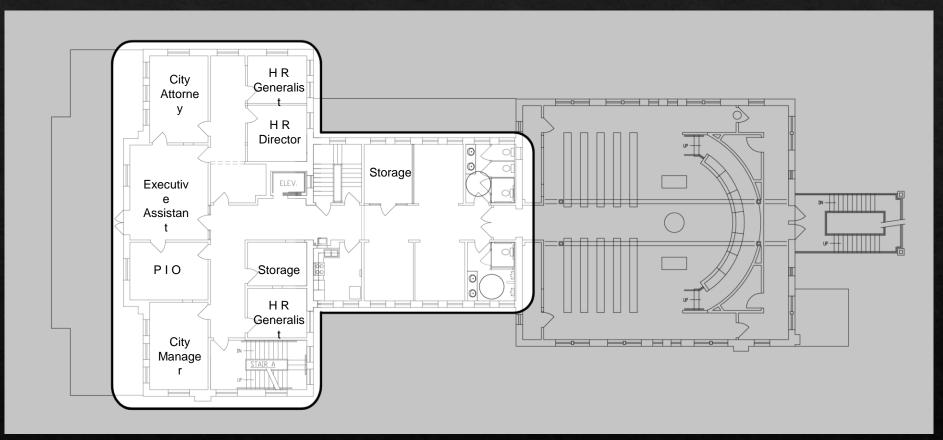


Restroom Finishes, Fixtur
 Door for Safe Room

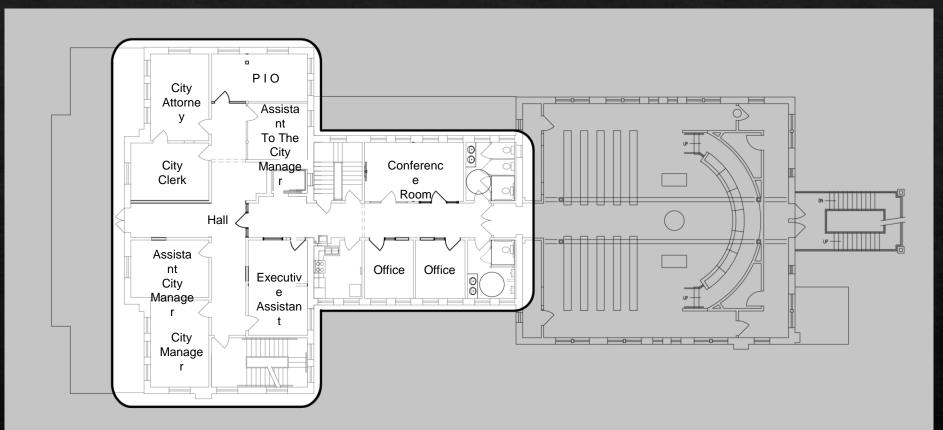
Change Open Room to 2 New Offices and New

109

## EXISTING PLAN – SECOND FLOOR



## PROPOSED PLAN – SECOND FLOOR

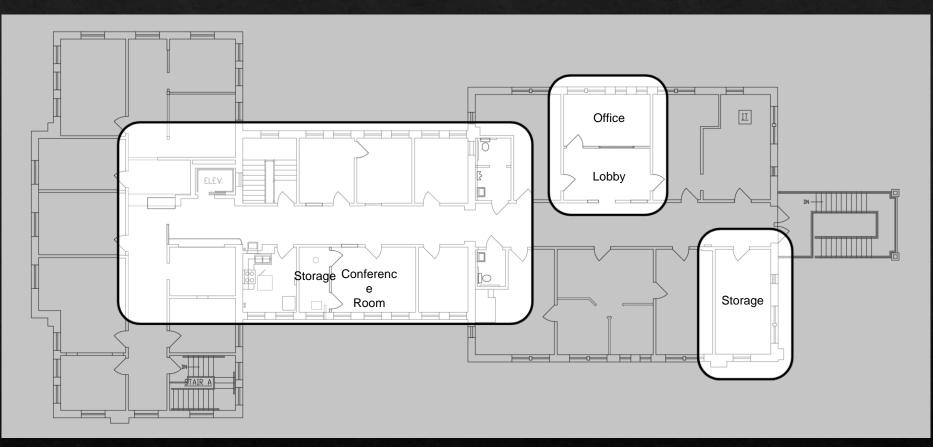


New Executive Assistant Office Enclose Office for City Clerk Unobstructed Corridor Secure Administrative

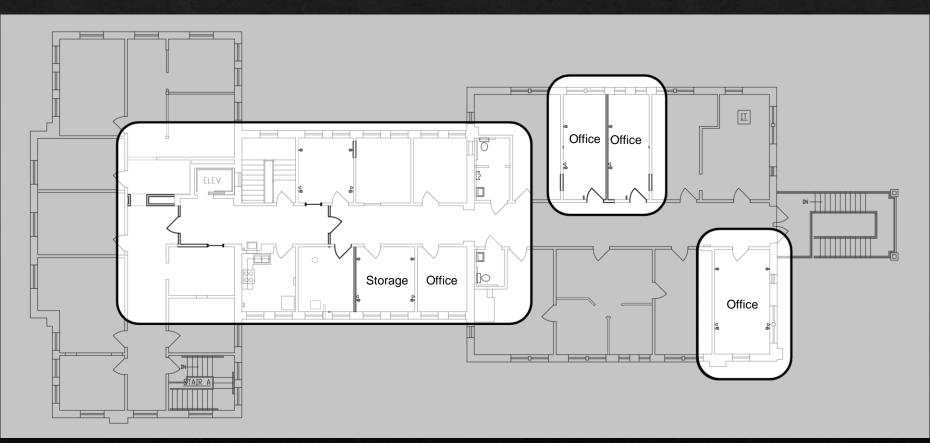
New Flooring, Fixtures and

anities in Restrooms

## EXISTING PLAN – THIRD FLOOR



## PROPOSED PLAN – THIRD FLOOR



Secure Office Corridors Fire Security Doors New Finishes and Fixtures in Restrooms

2 New Offices in Finance -1 Office from storage room1 Office from conference room

### BUDGET

1<sup>st</sup> Floor 350 SF

2<sup>nd</sup> Floor 1,200 SF

3<sup>rd</sup> Floor 1,100 SF

Total 2,650 SF - Light Renovation @ \$125 / SF = \$330,000

7 Restrooms Refreshed \$70,000

Total Proposed Budget \$400,000

### TIMELINE

۲	Preliminary Design	Feb 2022
۲	Construction Documents	July 2022
۲	Bidding	Sept 2022
۲	Construction Contract	Oct 2022
۲	Construction Complete	Feb 2023



# Questions?



## RESIDENTIAL SUBDIVISION INCENTIVE PROGRAM PRESENTED BY Jason Boyles, Assistant City Manager



### PROPOSED REVISONS TO CHAPTER 62 – RESIDENTIAL SUBDIVISION INCENTIVE PROGRAM

### I. <u>Current Ordinance</u>

- Revised in 2020 but only 1 valid application has been received
- Minimal interest received in Article II cumbersome regulations
- Housing construction costs have increased 19.4% since 2020
- Staff has received interest in higher density subdivisions



(REVISONS TO CHAPTER 62 – RESIDENTIAL SUBDIVISION INCENTIVE PROGRAM (con't))

- II. Proposed Ordinance Amendments
  - Applicable zoning districts expanded to all detached single-family districts (R-6, R-8, R-10, R-15, R-20, R-30, R-40).
  - Increase incentive amount from \$10,000/lot to \$12,000/lot
  - Provision for up to 20% rental occupancy added
  - Program Scoring Criteria Simplified
  - Application period extended



(REVISONS TO CHAPTER 62 – RESIDENTIAL SUBDIVISION INCENTIVE PROGRAM (cont'd))

### III. Return on Investment to the City:

R-15 Subdivision Example (60 lots, estimated home value of \$308,000)
\$825,000 combined total investment by City (water, sewer, natural gas, roadway infrastructure)
Water and Sewer Tap Fees = \$69,000 (\$950 water tap fee & \$200 sewer tap fee per home)
Annual Projected revenues = \$133,200 (\$900 per home in property tax & \$1,320 per home in utilities) **Return period = 6 years** for return on investment (at full build-out)

R-8 Subdivision Example (60 lots, estimated home value of \$224,000)
\$825,000 total investment by City (water, sewer, natural gas, roadway infrastructure)
Water and Sewer Tap Fees = \$69,000 (\$950 water tap fee & \$200 sewer tap fee per home)
Annual Projected revenues = \$96,900 (\$655 per home in property tax & \$960 per home in utilities)
Return period = <u>8</u> years for return on investment (at full build-out)



# Questions?